



71st ANNUAL REPORT

For the year ended March 31, 2022
————— 2021-2022 —————

- ◆ Delhi
- ◆ Chandigarh
- ◆ Punjab
- ◆ Haryana
- ◆ Rajasthan
- ◆ Uttarakhand
- ◆ Uttar Pradesh
- ◆ Ladakh
- ◆ Jammu & Kashmir
- ◆ Himachal Pradesh





About the Association

Hotel and Restaurant Association of Northern India (HRANI) - a Northern outfit of the Federation of Hotel & Restaurant Associations of India is the apex body and voice of the Hospitality industry of Northern India, representing the Hotels, Restaurants and Allied sector of the ten North Indian States & Union Territories. The Association was formed in 1950 for the cause of the hospitality industry and plays an important role in developing tourism in the states, which comes under its purview. These northern states and Union Territories are Delhi, Haryana, Punjab, Rajasthan, Chandigarh, Himachal Pradesh, Jammu & Kashmir, Ladakh, Uttar Pradesh and Uttarakhand.

It was conceived with an idea to give hoteliers and restaurateurs in Northern India a common forum for interaction. As a voice of hospitality and allied sectors, HRANI is assisting its members to create a conducive environment to tap the vast potential of tourism and hospitality industry in Northern India.



Vision & Mission

Hotel and Restaurant Association of Northern India is the advocacy voice and key resource for information and education for the Hospitality & Tourism Industry in ten States & UT's of North India. It represents the common interest of members in the Hospitality Industry including political action, education, and industry advancements, in an ethical and professional manner.



HOTEL AND RESTAURANT ASSOCIATION OF NORTHERN INDIA

President : Surendra Kumar Jaiswal
Hony. Secretary : Amarvir Singh
Treasurer : Garish Oberoi
Secretary General : Renu Thapliyal

Vice President : Rakesh Roy
Hony. Jt. Secretary : Rattandeep Singh Anand
Hony. Jt. Secretary : Ankit Gupta

NOTICE

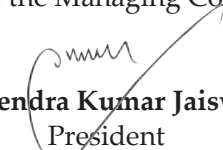
All Members

Notice is hereby given that the 71st Annual General Meeting of "Hotel and Restaurant Association of Northern India" will be held on **Friday, the 30th September, 2022 at 1200 hrs at Radisson Blu Plaza Delhi Airport, NH 8, Block R, Mahipalpur Village, Mahipalpur, New Delhi – 110037 (Ph : 011 4250 0500)** to transact the following businesses:

ORDINARY BUSINESS

1. To approve and adopt the Financial Statement of the Company for the Financial Year ended March 31, 2022 together with the Report of the Managing Committee and Auditors thereon.
2. To appoint M/s. R K Khanna & Company, Chartered Accountants (FRN 000033N) as Statutory Auditors of the Company to hold office until the conclusion of the next Annual General Meeting of the Association on such remuneration as may be fixed by the Managing Committee.
3. Election of Members of Managing Committee for 2022-2024.

By Order of the Managing Committee


Surendra Kumar Jaiswal
President
DIN 01886871

New Delhi
September 14, 2022

NOTES

1. A member entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and vote instead of himself and such a proxy has to be a member of the Association. The Proxy holder may vote for resolutions other than Business No 3 “Election of Members of Managing Committee” in terms of the provision contained in the Articles of Association of HRANI.
2. Proxy Form (FORM MGT 11) is attached. The Proxy form after affixing a revenue stamp of Rs one and striking the same with duly signed by Members should be deposited at the Registered Office (HRANI Secretariat) of the Association not less than 48 hours before the Annual General Meeting i.e. on or before September 28, 2022 by 1200 hrs.
3. The Associate Members shall have right to attend the Annual General Meeting but shall however, not have the voting right in terms of the provision contained in the Articles of Association of HRANI.
4. Members desiring to seek any information on the annual accounts may write to the Company at an early date to enable compilation of information.
5. In terms of the Companies (Management and Administration) Amendment Rules, 2015 which came in force on March 19, 2015, the Association shall be providing the facility for voting by Electronic Means and the business shall be transacted by Members of Company through such voting.
6. The Association has engaged the services of Right2Vote Infotech Pvt Ltd as the Agency to provide remote e-voting / electronic voting facilities. The user ID & password will be sent through the agency.
7. The remote e-voting facility will be available during the following period:

Commencement of Remote e-voting	From 09.30 a.m. (IST) on 26th September, 2022
End of Remote e-voting	Up to 5.00 p.m. (IST) on 29th September, 2022

8. The cut-off date for the purpose of completing all formalities for renewal of membership and thereby being eligible for remote e-voting and voting at the Annual General Meeting is 22nd September, 2022. The members who have not paid their membership subscription shall, however, not be entitled to vote by Postal ballot or remote e-voting or through voting by ballot in person at venue of Annual General Meeting.
9. Procedure for Remote e-voting/ Electronic Means is appended below and will also be notified by the agency separately.
10. Facility for voting through ballot paper shall be made available at the Annual General Meeting and Members attending the Meeting who have not already cast their votes by Postal ballot or remote e-voting shall be able to exercise their voting right at the Annual General Meeting.
11. Member whose name is recorded in the Register of Members of HRANI shall only be entitled to vote.

12. The Members who have cast their vote either by Postal ballot or by remote e-voting prior to the meeting may also attend the meeting but they shall not be entitled to cast their vote again.
13. Please carry your photo ID proof / HRANI OR FHRAI CARD to attend Annual General Meeting.
14. **Procedure for Counting of Votes;**
 - a. Postal ballots and E-votes received will be stored in a secured setup which will be accessed by the Returning Officer for a final tally of the votes casted on each resolution.
 - b. The Returning Officer after scrutinizing all the votes (postal, e-voting and polling during AGM) will make a consolidated Returning Officer's report and submit the same to the Chairman.
 - c. Clarification/doubt/dispute, if any, on matters concerning casting of votes shall be referred to the Returning Officer whose decision shall be final and binding on all concerned.
15. The Results declared along with the Scrutinizer's Report(s) will be available on the website of the Association www.hrani.net.in after the declaration of the results.

PROCEDURE FOR VOTING THROUGH ELECTRONIC MEANS (REMOTE E-VOTING)

1. Please refer to the following guidelines for the purpose of casting your vote through remote E-voting:
 - a. Launch internet browser during voting period by typing the **URL**: <https://right2vote.in/login/>
 - b. Enter the login credentials (i.e. user id and password).
 - **User ID**: your registered email ID with HRANI
 - **Password**: OTP (One Time Password) will be delivered on your registered email ID when you click on "GET OTP"
 - c. After entering the details of User ID and Password, click on "Sign In".
 - d. On successful login, you will see the eVoting event listed along with logo of HRANI. Click on the event name and you would be directed to the ballot page.
 - e. For resolutions you will have 2 options – For / Against. Please select option of your choice. For election of members, select the member of your choice. Once you have selected all the options, click on "DONE".
 - f. You will receive a "THANK YOU" message on the screen. That means your vote has been recorded. You will also get a receipt on your email.
2. Once the vote on a resolution is casted by a Member of association, the Member shall not be allowed to change it subsequently.
3. In case of any query in respect of voting by electronic means, members may send an email at contact@right2vote.in or call +91 9920591306 to connect with the agency "Right2Vote Infotech Private Limited" B406, Hill Side, Raheja Vihar, Chandivali, Mumbai - 400072 (<https://right2vote.in/contact-us/>)

Form No. MGT-11
Proxy form

[Pursuant to section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration) Rules, 2014]

CIN	U55101DL1952NPL002161
Name of the company	Hotel and Restaurant Association of Northern India
Registered office	406/75-76, Manisha Building, Nehru Place, New Delhi -110019

I/We, being the member of the above named company, hereby appoint:-

1.	Name	:	.....
	Address:	:	..... .....
	E-mail Id:	:	.....
	Signature	:	.....

Or failing him

2.	Name	:	.....
	Address:	:	..... .....
	E-mail Id:	:	.....
	Signature	:	.....

Or failing him

3.	Name	:	.....
	Address:	:	..... .....
	E-mail Id:	:	.....
	Signature	:	.....

As our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the Annual General Meeting of the Association, to be held on **Friday, the 30th September, 2022 at 1200 hrs at Radisson Blu Plaza Delhi Airport, NH 8, Block R, Mahipalpur Village, Mahipalpur, New Delhi – 110037 (Ph: 011 4250 0500)** and vote on my/our behalf and at any adjournment thereof in respect of such resolutions as are indicated below:

Resolution No. 1

RESOLVED THAT the Financial Statement of the Company for the Financial Year ended March 31, 2022 and the Reports of the Managing Committee and Auditors thereon be and the same are hereby approved and adopted.

Resolution No. 2

RESOLVED THAT pursuant to the provisions of Section 139 of the Companies Act, 2013 and the Rules made thereunder, the consent of the Members be and is hereby accorded for the appointment of Statutory Auditors of the Company, M/s. R K Khanna & Company, Chartered Accountants (FRN No. 000033N), to hold office until the conclusion of the next Annual General Meeting of the Association on such remuneration as may be fixed by the Managing Committee during the term of appointment.

Signed this..... day of September, 2022

Signature

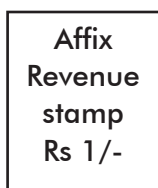
Name.....

Designation

Membership No.....

Unit Name

Address



Signature of Proxy holder

Name

Note: This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Annual General Meeting.



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Report of the Managing Committee of HRANI for the year ended 31st March, 2022



Dear Members,

The Managing Committee of the Hotel and Restaurant Association of Northern India (HRANI) present its Annual Report for the year ended 31st March, 2022 together with the audited accounts.

Overview

During the year under review, the Managing Committee made all efforts to ensure proper representation to all member states, important cities and various districts with a thrust on fulfilment of its aim and objective to face the onslaught of the pandemic that had disrupted the business adversely. The Committee continued the progressive work by collaborating with the state and central government along with the industry, academia and all stake holders. To cope with the pandemic and ensure safety of all concerned, Sh. Surendra Kumar Jaiswal, the President with his team of Members of Managing Committee decided to switch over to use the technology to stay connected and interact with larger audience. The year witnessed different engaging and interactive virtual sessions to connect with the members.

HIGHLIGHTS / INITIATIVES / ACHIEVEMENTS DURING THE YEAR

During the year, in view of the pandemic and ensuring the safety of all concerned, the Committee under the leadership of President Sh. Surendra Kumar Jaiswal, organized various sessions both virtual and physical on the industry related topical subjects.

► HRANI Conclaves / Webinars

In line with the vision of President HRANI, the association in conjunction with MC Meetings organised Conclaves which were held in Lucknow, Ludhiana, Udaipur and New Delhi. The HRANI Conclaves marked another important step in series, providing a forum for dialogue among Government and stakeholders to connect and collaborate for mutual prosperity. The conclaves were well attended by doyens of the hospitality industry as Delegates, Guest Speakers, Media including Govt. Officials and Invitees.

► 6th Conclave @ Katra

It was for first time that efforts were made to move forward in unison with local hotel fraternity in addressing concerns pertaining to tourism sector.

HRANI hosted a conclave focused on 'Hospitality & Tourism – 2022 & beyond'. The event was organised in association with the Hotel & Restaurant Association, Katra (HRAK) and the Federation of Hotels, Restaurants, Industry & Commerce of Jammu Region (FHRICJR). Thakur Ranjan Parkash, Principal Secretary Industries & Commerce, J&K, who was also the Chief Guest, said, "We set a target of 50,000 investments in J&K till 2023-24, but we will achieve this target in 2021-22 itself. It is more than three times the investment J&K got in the last 70 years."

The event was graced by Ms. Anoo Malhotra, Director, Department of Industries & Commerce, J&K; Ms. Babila Rakwal, Deputy Commissioner, Reasi; Sh. Syed F. Ahmed, MD, J&K Tourism Development Corporation; Sh. Sanjeev Gupta, Deputy Commissioner, Food Safety Division, Jammu; Sh. Naresh Kumar, Deputy Director, Tourism Publicity & Adventure; Sh. Angrez Singh, SDM Katra; Assistant Commissioner Food Safety and Ms. Ambika Bali, Assistant Director Tourism. Dignitaries from the industry included Sh. Surendra Kumar Jaiswal, President, HRANI and Vice President, FHRAI; Sh. Garish Oberoi, Treasurer,

HRANI and Former President, FHRAI & HRANI; Sh. Rakesh Wazir, President, HRAK & FHRICJR; Sh. Nikhil Sharma, Member, Managing Committee, HRANI & Regional Director, Wyndham Hotels (Ramada); Sh. Amarvir Singh, Hony. Secretary, HRANI; Sh. Rattandeep Singh Anand, Hony. Joint Secretary; Sh. Ankit Gupta, Hony. Joint Secretary; and Ms. Renu Thapliyal, Secretary General.

Senior members from the HRANI Managing Committee present were Sh. Arun Dang, Sh. Pradeep Narayan Singh, Sh. Vidup Agrahari, Sh. Pawan Aggarwal, and Sh. Vinod Gulati, including Sh. Jugal Kishore Sharma, Former Tourism Minister, J&K; Sh. Virender Kesar, President, Katra Chamber of Commerce; Sh. Kushal Magotra, President, Hotel & Restaurant Association, Patnitop; and Sh. Vivek Sharma, Vice President, HRAK.

The conclave also featured a session on hygiene rating by FSSAI. An award ceremony was held to recognize industry professionals. There were institutional, individual, and special awards. The winners included Radisson Blu as the Best Luxury Hotel in Jammu, while the Best Leisure Hotel in Katra award was bagged by The White Hotel, and Sh. Rakesh Wazir, President, HRAK/FHRICJR was awarded Hospitality Leader of Katra. It was the first time that HRANI's conclave was taking place in Katra, and every effort was made to move in coordination with the local hotel fraternity in addressing all issues concerning the tourism industry as well as hoteliers.

Webinar on Hotel Integration with IRCTC

A session in association with the Indian Railway Catering and Tourism Corporation (IRCTC) on hotel integration was organised by HRANI. The objective of the webinar was to update association members about the benefit of reduced commission, waiver on Integration Fees and simplified process of empanelling their room inventory for sale as online accommodation partners through the IRCTC tourism website and its associate portal.

The webinar was graced by Smt. Rajni Hasiija, Chairman & Managing Director IRCTC as Chief Guest. Sh. L Ravi Kumar, GM Tourism and Dr. Achyut Singh, Joint General Manager, Tourism and Marketing along with his team of Senior Officials from IRCTC attended the Webinar. The session was moderated by Sh. Garish Oberoi, Former President HRANI & FHRAI, General Secretary UPHRA.



The web meeting witnessed the presence of industry leaders Sh Surendra Kumar Jaiswal, President, HRANI & UPHRA and Vice President, FHRAI; Sh. Prasad Iyer, Vice President – Digital, E-Commerce, Distribution & Rewards, Lemon Tree Hotels; Sh. Akshay Thusoo, Vice President - Sales, Sarovar Hotels; Sh. Nikhil Sharma, Regional Director Eurasia, Wyndham Hotels & Resorts along with Mrs Renu Thapliyal, Secretary General, HRANI

HRANI has been the first hotel association in the country which signed a MoU with IRCTC expressing interest to work together in distribution. The Association had signed a MoU with IRCTC last year. The objective of signing the MoU has been to promote domestic tourism and reduce the customer acquisition cost.

The Managing Committee of HRANI placed on record the support extended by Madam Rajni Hasija, Chairman & Managing Director, IRCTC and her team for acceding to our submissions especially when the industry is going through tough times.

▶▶ **MOU WITH HUNGAMA DIGITAL MEDIA ENTERTAINMENT**

A MOU with Hungama Digital Media Entertainment Private Limited (Hungama.com) was done by HRANI. Keeping in view the difficulties of Musical Works faced by members of association, this collaboration was done. The members need to apply online through accessing their developed website www.artistaloud.com/HRANI. After filling all the details online and the successful payment, a link will be sent within 3-5 business days through which the applicant can access and download 500 tracks.

▶▶ **PREFERRED VENDOR PROGRAMME**

Preferred Vendor Program has been developed by HRANI in the interest of industry and vendor both. It will help the Association members for maximizing overall best value, ease of ordering and better management control and institutional pricing including quality control. Companies such as ITC Limited, Adani Wilmar Ltd, Paytm Barnd Alliamce, Kingkoil, Krishna's Exclusive Bedsheets, LG, K.I. Glassware and FCML have shown interest and collaborated with Association.

▶▶ **PUBLIC RELATION EXERCISE**

In today's dynamic business and economic environment, the Managing Committee believes that it is essential for HRANI to adopt a proactive media and public relations strategy to effectively put forward the hospitality industry's Perspective and concerns on key policy, legal and regulatory developments. During the year, HRANI continued to aggressively pursue and highlight the concerns and problems being faced by the Hospitality industry. The association secured wide and regular coverage in most of the prominent national and regional dailies including Travel and Tourism Magazines.

▶▶ **EFFECTIVE PRESENCE IN ACCLAIMED BODIES**

During the year, the Association had its effective presence with the following bodies:

- ▶ **Hotel & Restaurant Approval & Classification Committee, HRACC (North Region):** The President HRANI is a member of this Committee representing the industry of Northern Region. The Committee is chaired by Regional Director (North), India Tourism for the classification of 3 star & below hotels located in Northern Region. During the year, HRANI actively participated in the classifications and re-classifications scheduled by HRACC.
- ▶ **CITCO:** The Association actively participated in the board meetings of Chandigarh Industrial and Tourism Development Corporation (CITCO) and contributed in the active promotion of the Hospitality and tourism industry in that region.
- ▶ **FSSAI:** The Association ensured to make an integral representation in Food Safety and Standards Authority of India (FSSAI) and addressed emerging issues, challenges and constraints.
- ▶ **Institute of Hotel Management, Yamunanagar :** The President HRANI is a member of the Governing Board representing the industry of Northern Region. The Committee of HRANI has ensured its presence in the board meetings of IHM, Yamunanagar and contributed in the active promotion of the Hospitality and tourism industry.

▶ **Institute of Hotel Management, Bathinda** : The President HRANI is a member of the Governing Board representing the industry of Northern Region. The Committee of HRANI has ensured its presence in the board meetings of IHM, Bathinda and contributed in the active promotion of the Hospitality and tourism industry.

▶▶ **HRANI BEING THE VOICE OF INDUSTRY**

The Committee worked hard towards bringing relief to the industry to the maximum

▶ **Virtual Meeting with Ms. Inoshi Sharma, Executive Director, FSSAI**

FSSAI hosted a virtual meeting of industry stakeholders / Consumer Groups and their representatives about the concerns of the consumers with regard to FBOs and FSS Act, Rules and Regulations. The meeting was chaired by Ms. Inoshi Sharma, Executive Director FSSAI. Mr. Surendra Kumar Jaiswal, Vice President, Mr. Vinod Gulati, EC Member, Ms. Renu Thapliyal, Secretary General – HRANI attended the meeting and raised concerns related to FSS Act and Regulations.

▶ **Meeting with Excise Commissioner, Govt of NCT of Delhi**

A delegation from HRANI, led by Garish Oberoi, Chairman, Delhi State Committee and Treasurer, HRANI, and comprised of members Sh. Vinod Gulati, EC Member, HRANI & FHRAI; Ms. Renu Thapliyal, Secretary General, HRANI and Sh. Amarjeet Singh Ahuja, Le Meridien met Sh. Arava Gopi Krishna, Commissioner, Department of Excise, Entertainment & Luxury Tax Government of NCT of Delhi. The fee structure introduced in the composite license issued in the last excise policy was extensively discussed. A detailed submission was presented to the Commissioner. Some of the requests were: the 24-hour liquor service needs to be made optional in the new policy instead of being mandatory and the fees should be reduced by 50 per cent as per the earlier provision; the annual fees levied on banquets located in a hotel (excise licensee) should be withdrawn as liquor is not served at all the events and the wedding business is also seasonal and as per earlier practice, the provision of obtaining a temporary licence for banquets located in a hotel to serve liquor and with no

guest liquor should be restored and allowed for licensee hotels.

▶ **HRANI takes up industry concerns with Excise Department, Govt of Uttar Pradesh**

A meeting with Additional Chief Secretary, Excise and Commissioner Excise was held to discuss the excise issues of hospitality industry. HRANI with its state association UPHRA under the leadership of President Sh. Surendra Kumar Jaiswal and Sh. Garish Oberoi has been representing the concerns of hotels and restaurants of the state. The Secretary General HRANI attended the meeting and requested for substantial relief in excise fees amid of pandemic. The issue of levy of Security Amount for the old licensees in U.P. was also taken up. The concern of bars on closing timings including lack of information and better coordination by police was also a part of discussion. The senior officials of excise gave a patient and positive hearing.

▶ **Meeting with Union Secretary Tourism, Govt of India**

A delegation from HRANI met Sh Arvind Singh Union Secretary, Ministry of Tourism, Govt of India on December 3, 2021 to discuss the issues pertaining to Delhi fraternity. The delegation requested the Secretary for his intervention on the matter of the new excise policy (mandate for 24 x7 license, banquet fees and exorbitant composite license fees for 5 and above hotels), Issues pertaining to DPCC, Municipal Corporation on Property tax including E Tax for Open access energy. The Hon'ble Secretary gave a patient and positive hearing and assured his all support in taking up the matter with Govt of Delhi.

The delegation comprised of Treasurer Mr. Garish Oberoi, Former President HRANI & FHRAI; Mr. Luv Malhotra, MC Member and Past President HRANI; Mr. Vijay Wanchoo, MC Member HRANI along with Mrs. Renu Thapliyal, Secretary General, Mr. Sanzeev Bhatia, Vice President, The Metropolitan Hotel & Sh. Pankaj Gupta, General Manager, Crowne Plaza, Mayur Vihar.

During the year HRANI submitted various representations on the issues concerning the industry:-

- ▶ A representation to Delhi Development Authority to consider increase in Floor Area Ratio (FAR) from 20%

to 40% was sent to DDA. The letter also mentioned that the pandemic has changed/alterd the fundamental concept of hospitality business environment, keeping in view this unprecedented times, the hospitality business entrepreneurs should be given full liberty to change/shift the land use/Building Plan from existing business to some other lucrative business.

- ▶ A Request for Extension of deadline of March 31, 2021 for renewal of excise license fee was submitted to Commissioner, Department Excise Taxation, Govt. of Punjab.
- ▶ Citing the unprecedented financial stress in the sector due to the lockdowns and travel restrictions, HRANI had written to all the chief ministers and administrators of the States and Union Territories in the region to consider a SGST reimbursement on the lines of the Rajasthan.
- ▶ A representation was submitted to the Chief Secretary of all ten states & UT's of the northern Region to grant relief to the worst hit sector. The association has reiterated in its letter to the states to address the key concerns and grant relief from regulatory compliances under State Laws or Central Laws being implemented by the States. HRANI has called for waiver of fixed charges on electricity bills. The Association has also demanded for refund / adjustment in Excise fee. One time automatic renewal of all statutory licences due from Municipal Corporations, Police and Fire Department.
- ▶ A Representation was sent to Chairman, DPCC, Govt of NCT of Delhi for Grant of time of at least 1 year to comply the DPCC order regarding retrofitting of all operational DG sets of capacity 125 KVA and above with an emission control device or shift to gas based Generator
- ▶ A memorandum was submitted to various political parties in Punjab on the key issues of hospitality sector.
- ▶ A Representation with a request for waiver of interest on incremental duty with exorbitant interest imposed on Hotels and Restaurants levied by Excise Department, Govt of NCT of Delhi was sent to Sh. Arava Gopi Krishna, Former Commissioner, Department of Excise, Entertainment & Luxury Tax Government of NCT of Delhi.
- ▶ A request for substantial reduction in Excise License Fees was submitted to Sh A. Venu Prasad, Additional Chief Secretary (Taxation), Excise & Taxation, Govt. of Punjab, Chandigarh.
- ▶ Suggestions pertaining to proposed Master Plan of Delhi-2041 vide public notice File no: F18(15)/2021-MP dated: 09th June 2021 were sent to Sh D Sakcar, Commissioner cum Secretary, Delhi Development Authority, 'B' Block, Vikas Sadan, New Delhi.
- ▶ A Representation was submitted to Sh. Arun Singhal, CEO FSSAI and Ms Inoshi Sharma, ED FSSAI to grant time of one year for the implementation of Packaging and Labelling Regulations to be implemented from January 1, 2022 vide Gazette notification dated 21st August, 2020
- ▶ A representation was sent to Sh. Charanjit Singh Channi, Hon'ble Former Chief Minister, Govt of Punjab, Chandigarh and Former Chief Secretary, Govt of Punjab requesting direction to DGP Punjab to control undue harassment by copyright societies and ensure legitimate businesses in the state
- ▶ A representation for Standardized Tenor & Moratorium Facilities for ECLGS 1.0, 2.0 & 3.0 was submitted to Hon'ble Prime Minister of India; Sh. Nitin Gadkari, Hon'ble Minister of RT & H and MSME and Hon'ble Finance Minister, Government of India New Delhi. It was requested to extend the tenor of loan and Moratorium facilities granted under the ECLGS 3.0 to the loans already sanctioned under ECLGS 1.0 & 2.0 with retrospective effect.
- ▶ A representation from HRANI was sent to the Chief Minister, Chief Secretary of all ten UT's and States of Northern India with a request for waiver of Property tax and Fixed Charges levied in Power Bills as done by Government of Gujarat
- ▶ A request to issue a G.O. to all concerned departments to extend industry benefits to the hospitality units as per Uttar Pradesh Tourism Policy 2018 was submitted to Sh. Sanjiv Kumar Mittal, Infrastructure & Industrial Development Commissioner, Govt of Uttar Pradesh, Lucknow
- ▶ A representation to issue clarification on waiver of land use conversion and development charges to both New Tourism Units and Existing Tourism Units undergoing expansion of more than 50 percent of its

existing capacities was also submitted to Sh. Sanjiv Kumar Mittal, Infrastructure & Industrial Development Commissioner, Govt of Uttar Pradesh, Lucknow

- ▶ Request for one-time special renewal or automatic extension of all licenses and NOC to be valid till March 31, 2022 in the NCT of Delhi was sent to Hon'ble Lt. Governor Delhi.
- ▶ A Letter was sent to Sh. Deepak Kumar, Principal Secretary Housing & Urban Planning Department, Govt of Uttar Pradesh, Lucknow requesting to issue an Amendment in the Housing & Urban Planning Department Mandate No -465 / eight -1-18-59 Misc /2018 dated 25.05.2018 issued under UP Tourism Policy 2018.
- ▶ A Representation requesting Refund / Adjust the Excise License Fee paid by Licensee Hotels and Restaurants were sent to Excise Commissioner, Deputy Excise Commissioner Delhi and also to other nine states and UT's of Northern Region
- ▶ HRANI pitched for relief measures for all states of the northern region. A representation was sent to the Chief Minister and Chief Secretary seeking waivers of electricity, fixed charges, water, property tax and refund / adjustment in Excise licence fees including other concerns.
- ▶ Request to Release / Detach Hotels of Delhi as extension of Hospitals and allow the Hotels located in Delhi to re-open and start normal operations with immediate effect was sent to Hon'ble Chief Minister Delhi, Hon'ble Deputy CM Delhi, Hon'ble Principal Secretary Department of Health & family Welfare, Govt. of Delhi, Hon'ble Secretary Department of Health & family Welfare, Govt. of Delhi
- ▶ Representation on De-linking / Detaching Hotels of Delhi as extension of Hospitals and allow the Hotels located in Delhi to re-open and start normal operations was sent to Special CEO, DDMA
- ▶ A Request to Permit Hospitality Establishments to Re-start their Operations was sent to Hon'ble Chief Minister of all ten states and UT's of Northern India
- ▶ A request from HRANI was sent to the Chief Secretary of all northern states and UT's to direct their health department to start the inoculation of staff working in hotels and restaurants on priority basis.

- ▶ Impact of COVID 19 on Indian Hospitality Industry, Request for Urgent Relief Measures from were sent to Hon'ble Prime Minister, Hon'ble Finance Minister and Hon'ble Minister of State Finance

▶▶ RELIEF TO THE INDUSTRY

Some of the silver-lined achievements of the association through advocacy and lobbying efforts have been as under.

▶ Relief from FSSAI :

A delegation from HRANI led by Treasurer Mr Garish Oberoi, Former President HRANI & FHRAI along with Mrs Renu Thapliyal, Secretary General and other hoteliers met Ms Inoshi Sharma, Executive Director, FSSAI regarding extension of mandate to mention of FSSAI License / Registration number on the receipts /invoice/cash memo /bills etc. by food businesses on sale of food products w.e.f October 1, 2021. The delegation apprised the officials that FBOs were finding it difficult to adopt the same due to shutdown of operations and closure of hotel and restaurant operations in most of the parts of the country.

With the efforts of HRANI, FSSAI has given extension for implementation of enforcement of order mandating to mention of FSSAI License / Registration number on the receipts /invoice/cash memo /bills etc. by food businesses on sale of food products w.e.f October 1, 2021 to January 1, 2022.

▶ Relief from Ministry of Finance

In order to support COVID-hit MSMEs further, the Centre Government announced an extension of its Emergency Credit Line Guarantee Scheme (ECLGS) till 31 March, 2022, or till guarantees for an amount of Rs 4.5 lakh crore are issued under the scheme, whichever is earlier. The scheme launched in May 2020 was extended from October 2020 to November 2020 and then to March 2021 followed by June 2021 and then September 2021 along with subsequent expansion in scope as well to include more sectors and markets. The last date of disbursement under the scheme was also extended to June 30, 2022

▶ Relief from Govt of Rajasthan:

Rajasthan Government allows reimbursement of SGST to hotel industry and tour operators

The Hotel and Restaurant Association of Northern India (HRANI) had been taking up industry concerns with various departments of the Central and State government through representations. The Association had demanded relief package from the Govt of Ten States & UT's of North Region and multiple representations were submitted during the year.

As a relief measure for the hospitality and tourism sector, the Rajasthan government decided to reimburse 50 percent of the SGST collected from hoteliers and tour operators including heritage hotels and resorts in Rajasthan between October 1, 2020 to March 31, 2021 and 75 percent between April 1, 2021 and June 30, 2021.

▶ **Relief from DCP Licensing, Delhi**

A meeting chaired by Sh. Sanjay Singh IPS Spl Commissioner of Police (licensing) in the presence of senior officials of licensing department was held at the office of The Joint Commissioner of Police (Licensing). A delegation from HRANI comprising of Sh Vinod Gulati Member of the Managing Committee, Mrs Renu Thapliyal, Secretary General and other hoteliers from Delhi represented and submitted the issues of the industry which included ease of doing business; Unified Portal Licensing delays the approval process; Eating House Registration validity should be minimum for 3 years as being done by Municipal Corporations; Arrival & Departure Register and getting it stamped from the Licensing authority etc

After the submissions, the DCP licensing decided issuance of Eating / Boarding & lodging license for three years through Unified Portal. The duration for renewal was also increased from one year to three years

▶ **Ministry of Tourism, Govt of India extends the validity of project approval and classification for Hotels and other accommodation**

Keeping in view closure of hotels due to lockdown and acceding to the HRANI's requests time to time, Licences for hotel project approval and classification or reclassification of all hotels in India was extended by the Ministry of Tourism, Government of India. The Validity of the licenses was extended from 24th March, 2020 to 31st December, 2020 and re-extended from January 1, 2022 till April 30, 2022 which was further

extended to September 30, 2021.

- ▶ **Waiver of integration fee by IRCTC** : After the online meeting with CMD IRCTC and also representation made by the Association, The waiver of integration charges (wherever applicable) for all new applications was extended from 31st July 2022. To 31st October, 2021.

▶ **Relief from Government of NCT of Delhi:**

Adjustment of Excise License Fees: HRANI had given multiple representations to the Commissioner Excise and Deputy Chief Minister Sh. Manish Sisodia for adjustment of Excise fees charged for lockdown period. The request was considered favourably and the Delhi Government decided to adjust the excise licence fee paid by the hotels and restaurants for the lockdown period for a corresponding future period. The benefit was made available for L15/L15F; L16/L16F; L17/L17F; and L18/L18F licensees. The licensees were allowed waiver of licence fee for pubs, restaurants, and hotels serving liquor for about two months as they were closed due to the coronavirus induced lockdown.

▶▶ **LEGAL MATTERS**

HRANI continued to provide support to its members in resolving the legal matters through legal forum.

▶▶ **DIALOGUES AND MEETINGS HELD WITH VARIOUS FUNCTIONARIES**

HRANI has always been making sincere efforts to raise its concern over the issues having impact on trade and industry. The Association also put forward its expectations and demands for the benefit of its members and the industry as a whole. During the year under report, HRANI shared views with various ministers, bureaucrats including authorities and submitted representation from time to time for the improvement and development in the tourism industry.

We express gratitude to the following dignitaries who have been kind enough to provide us encouragement, guidance and support:-

- ▶ Sh. Narendra Damodardas Modi, Hon'ble Prime

Minister, Govt. of India

- ▶ Sh. Amit Shah, Hon'ble Minister of Home Affairs, Govt. of India
- ▶ Smt. Nirmala Sitharaman, Finance Minister, Govt. of India
- ▶ Sh. Nitin Gadkari, Hon'ble Minister of RT & H and MSME, Govt of India, New Delhi
- ▶ Sh. Rajnath Singh, Minister of Defence, Govt of India
- ▶ Sh. Piyush Goyal, Hon'ble Minister for Commerce & Industry, Government of India, Delhi
- ▶ Sh. Anurag Singh Thakur, Union Minister for Information & Broadcasting and Youth Affairs & Sports, Government of India.
- ▶ Sh. Pankaj Chowdhary, Minister of State for Finance, Govt. of India
- ▶ Sh. G. Kishan Reddy, Hon'ble Minister for Tourism
- ▶ Sh. Shripad Yesso Naik, Hon'ble Minister of State for Tourism
- ▶ Sh. Ajay Bhatt, Hon'ble Minister of State for Tourism
- ▶ Sh. Yogi Adityanath, Hon'ble Chief Minister, Govt. of Uttar Pradesh
- ▶ Sh. Ashok Gehlot, Hon'ble Chief Minister, Govt. of Rajasthan
- ▶ Sh. Manohar Lal Khattar, Hon'ble Chief Minister, Govt. of Haryana
- ▶ Sh. Arvind Kejriwal, Hon'ble Chief Minister, Govt of NCT of Delhi
- ▶ Sh. Jai Ram Thakur, Hon'ble Chief Minister, Govt. of Himachal Pradesh
- ▶ Sh. Pushkar Singh Dhama, Chief Minister, Govt. of Uttarakhand
- ▶ Sh. Bhagwant Maan Singh, Hon'ble Chief Minister, Govt. of Punjab
- ▶ Sh. Charanjit Singh Channi, Hon'ble Former Chief Minister, Govt of Punjab
- ▶ Sh. Keshav Prasad Maurya, Hon'ble Deputy Chief Minister, Govt of Uttar Pradesh
- ▶ Sh Brajesh Pathak Hon'ble Deputy Chief Minister, Govt of Uttar Pradesh
- ▶ Sh. Manish Sisodia, Hon'ble Deputy Chief Minister, Tourism & Finance Minister, Govt of NCT of Delhi
- ▶ Sh. Satpal Maharaj, Hon'ble Tourism Minister, Govt of Uttarakhand
- ▶ Sh. Jaiveer Singh, Hon'ble Tourism Minister, Govt of Uttar Pradesh
- ▶ Sh. Vishvendra Singh, Hon'ble Tourism Minister, Govt. of Rajasthan
- ▶ Sh. A.K. Singh, Union Secretary Tourism, Govt of India
- ▶ Sh. Arun Singhal, CEO, Food Safety & Standards Authority of India (FSSAI), Govt. of India
- ▶ Thakur Ranjan Parkash, Principal Secretary Industries & Commerce, Govt of J&K
- ▶ Smt. Rajni Hasija, Chairman & Managing Director, IRCTC
- ▶ Sh. Arava Gopi Krishna, Former Commissioner, Department of Excise, Entertainment & Luxury Tax Government of NCT of Delhi.
- ▶ Sh. Rakesh Kumar Verma, Joint Secretary, Ministry of Tourism, Govt. of India
- ▶ Sh. Mukesh Kumar Meshram, Principal Secretary, Tourism & Culture, Govt of Uttar Pradesh
- ▶ Ms. Rupinder Brar, Former Additional DG, Ministry of Tourism, Govt. of India
- ▶ Sh. Anil Oraw, Regional Director, India Tourism
- ▶ Sh. Parveen Jargar, Joint Director (Regulatory Compliance Division), FSSAI,
- ▶ Sh Gyan Bhushan, Economic Advisor, Ministry of Tourism, Govt. of India
- ▶ Ms. Inoshi Sharma, Executive Director, FSSAI
- ▶ Ms. Babila Rakwal, Deputy Commissioner, Reasi Govt of J&K
- ▶ Sh. Syed F. Ahmed, MD, J&K Tourism Development Corporation, Govt of J&K
- ▶ Sh. Sanjeev Gupta, Deputy Commissioner, Food Safety Division, Jammu

▶▶ HRANI MAGAZINE

During the year, HRANI HOSPITALITY has been instrumental in highlighting the issues of importance and worked as a conduit between the members and the Association.



» HRANI HOSPITALITY FLASH

The e-journal HRANI HOSPITALITY FLASH highlighted and disseminated news, events and initiatives taken up by the association and industry at regular intervals. The digital editions were created in-house by the Secretariat and were sent to all members. It has proved to be an effective tool to reach out to members more actively.

» HRANI WEBSITE

HRANI has introduced online log in facilities on its website www.hrani.net.in for easy communication between HRANI and its members. The members can renew their subscriptions and pay on line, update their listing details etc. Electronic form of HRANI Magazine, Hospitality flash, Industry / HRANI News, calendar of events and updates are also available on the website.

» FINANCIAL POSITION

	As at 31st March, 2022 Rs.	As at 31st March, 2021 Rs.
Revenue from operation (Members)	68, 85, 849	45, 01, 050
Other Income	20, 23, 420	20,40, 870
Less : Expenditure	79, 44, 716	72, 94, 649
Profit / (Loss) Before Tax for the year	9,64,553	(7,52, 729)
Less : Tax Expense	1,22,204	-
Profit / (Loss) after Tax for the year	8,42,349	(7,52, 729)

HRANI held investments in FDR's to the extent of 3,06,03,279 /-(Rupee's three crores six lacs three thousand two hundred and seventy nine only) which has now been increased to Rs 3,23,56,423 /-(Rupee's Three crores twenty three lacs fifty six thousand four hundred and twenty three only)

» IMPACT OF COVID -19

The outbreak of Corona virus (COVID-19) has severely impacted businesses globally including India. The Governments around the world, Including the Government of India declared it as a pandemic and ordered temporary 'lockdowns' of all non-essential businesses nationwide, though essential services were allowed in the country to operate with restrictions and proper guidelines issued by the Central and State Governments. The lockdowns imposed by the Government were relaxed in a phased manner to allow business activity to resume across the country.

The hospitality and travel & tourism industry were affected and the industry revenue, as a whole, faced decline due to the Pandemic. This decline in industry revenue migrated to HRANI as well during the previous financial year FY2020-21, when Covid-19 was at its peak.

Due to minimal impact of Covid-19 in the current financial year i.e., FY2021-22, the hospitality travel & tourism industry saw recovery. For HRANI, the subscription fee revenue increased during FY 2021- 22 as compared to previous financial year FY2020-21. The management is continuing to monitor the economic conditions & would take necessary strategic action accordingly

▶▶ AUDITORS

M/s. R.K. Khanna & Company, Chartered Accountants, the retiring Auditors hold office until the conclusion of the ensuing Annual General Meeting being eligible they have offered for re-appointment.

The remarks of the auditors on the accounts being of self explanatory nature need no further clarifications/ explanations.

▶▶ DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134 of the Companies Act, 2013 with respect to Directors' Responsibility Statement, it is hereby confirmed:-

- i) That in the preparation of the accounts for the financial year ended 31st March 2022; the applicable accounting standards have been followed along with proper explanation relating to material departures.
- ii) That the Directors have adopted such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for the year under review.
- iii) That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safe guarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- iv) That the Directors have prepared the accounts for the financial year ended 31st March 2022 on a going concern basis.

▶▶ EXTRACT OF ANNUAL RETURN

Annual Return Pursuant to the amendments to Section 134(3)(a) and Section 92(3) of the Act read with Rule 12 of the Companies (Management and Administration) Rules, 2014, the Annual Return (Form MGT-7) for the financial year ended March 31, 2022, is available on the Company's website and can be accessed at www.hrani.net.in

▶▶ DISCLOSURE AS PER SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013

The Company has zero tolerance towards sexual harassment at workplace. The Board of Directors has constituted an Internal Complaints Committee to consider and redress complaints of Sexual Harassment and also adopted a policy on prevention, prohibition and redressal of sexual harassment at workplace in line with the provisions of Sexual Harassment of Women at workplace (prevention, prohibition and redressal) act, 2013 and the rules framed thereunder.

During the financial year 2021-22, the Company has received no complaints on sexual harassment

▶▶ INSOLVENCY AND BANKRUPTCY CODE, 2016

There are no proceeding pending under the Insolvency and Bankruptcy Code, 2016 during the financial year 2021-22.

▶▶ CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION & FOREIGN EXCHANGE EARNING AND OUTGO:

The nature of activities of the company does not fall requiring conservation of energy & technology absorption. The company had no foreign exchange earnings and outgo during the year ended 31st, March 2022.



» MANAGING COMMITTEE MEETINGS

During the year, due to COVID 19 pandemic and subsequent lockdown April 20, 2022 to May 31, 2022, the company had limited operations during FY 2021-22 but this does not affect the going concern assumption.

Five Meetings of Managing Committee were convened as per the schedule & attendance as under:

S. No	Name	April 3 2021 Virtual	June 12 2021 Virtual	September 3 2021 Virtual	December 22 2021 Virtual	March 26 2021 Virtual	Total
OFFICE BEARERS							
1	Sh. Surendra Kumar Jaiswal President	Y	Y	Y	Y	Y	5
2	Sh. Rakesh Roy Vice President	Y	Y	Y	Y	-	4
3	Sh. Amarvir Singh Hony. Secretary	Y	Y	Y	Y	Y	5
4	Sh. Garish Oberoi Treasurer	Y	Y	Y	Y	Y	5
5	Sh. Rattandeep Singh Anand Hony.Jt. Secretary	Y	Y	Y	Y	Y	5
6	Sh. Ankit Gupta Hony.Jt. Secretary	Y	Y	Y	Y	Y	5
MC MEMBERS							
7	Sh. Ajay Agarwal	Y	Y	Y	Y	-	4
8	Sh. Amarjeet Singh	Y	Y	Y	Y	-	4
9	Sh. Amit Jain	Y	-	Y	-	Y	3
10	Sh. Arun Dang	Y	Y	Y	Y	Y	5
11	Sh. Bharat Kumar Aggarwal	Y	Y	Y	-	-	3
12	Sh. Deepak Parihar	Y	Y	Y	Y	-	4
13	Sh. Luv Malhotra	-	Y	Y	Y	-	3
14	Sh. Lakshyaraj Singh	Y	Y	Y	Y	-	4
15	Sh. Pawan Agarwal	Y	Y	-	Y	Y	4
16	Sh. Paramjit Singh	Y	Y	Y	Y	-	4
17	Sh. Pradeep Narayan Singh	Y	Y	-	-	Y	3
18	Sh. Praveen Kumar Sharma	-	-	-	-	-	0
19	Sh. Saeed Mustafa Shervani	Y	-	Y	Y	-	3
20	Sh. Sanjay Sood	Y	Y	Y	-	-	3
21	Sh. Sanjay Thakur	-	-	-	-	-	0
22	Sh. Vidup Agrahari	-	Y	Y	-	Y	3
23	Sh. Vikas Malhotra	-	-	Y	-	-	1
24	Sh. Vineet Taing	Y	-	Y	Y	-	3
25	Sh. Vinod Gulati	Y	Y	Y	Y	Y	5
26	Sh. Nikhil Sharma	Y	Y	-	-	Y	3
27	Sh. Sh. Ashwani Kumar Goela	Co-opted	Y	Y	-	-	2
28	Sh. Vijay Wanchoo	Co-opted	Y	Y	-	-	2
29	Sh. Manan Chawla	Co-opted	-	Y	Y	-	2
30	Sh. Pranay Aneja	Co-opted	Y	-	-	-	1

» ACKNOWLEDGEMENTS

HRANI maintained good and healthy relations with the Government of India, Media, and other trade Associations like PHDCCI, FICCI, ASSOCHAM, CII, Tourism and Travel Trade Associations like FAITH, TAAI, IFCA IATO, and ADTOI etc including Federation of Hotel & Restaurant Associations of India (FHRAI).

The Managing Committee places on record the appreciation and grateful thanks for the help and cooperation extended to the Association by:

- ▶ All members of HRANI
- ▶ Ministry of Tourism, Government of India
- ▶ Food Safety & Standards Authority of India
- ▶ Chief Minister's Office of all nine states
- ▶ Uttar Pradesh Tourism, Delhi Tourism, Punjab Tourism, Rajasthan Tourism, Uttarakhand Tourism, Haryana Tourism, Jammu & Kashmir Tourism, Ladakh Tourism, Chandigarh Tourism and Himachal Tourism.
- ▶ State Pollution Control Boards of ten States & UT's
- ▶ Delhi Institute of Hotel Management & IHM – Jaipur and IHM - PUSA, Delhi
- ▶ Uttar Pradesh Hotel & Restaurant Association
- ▶ Hotel & Restaurant Association of Rajasthan
- ▶ Hotel & Restaurant Association of Punjab
- ▶ Amritsar Hotel & Restaurant Association
- ▶ Kashmir Hotel & Restaurant Association
- ▶ Hotel Restaurant & Resort Association, Bathinda
- ▶ Team of Hungama Artist Aloud

The Committee also appreciates the gesture of goodwill & hospitality extended by the Management of various member Hotels & Restaurants in organizing functions & meetings of the Association at their prestigious properties.

▶ Elections of Members of Managing Committee

In view of the provisions in the Articles of Association of HRANI relating to eligibility and the procedure of elections both the provisions of voting (e-voting and postal ballot both) including appointment of Returning Officer, Scrutinizer and CA firm to conduct elections and the time period involved for determination of strength including number of seats from all ten states and UT's, the Managing Committee of HRANI observed that conducting elections was not possible and deferment of MC elections was decided. Barring unforeseen circumstances the MC elections were approved to be held at the 71st AGM of HRANI.


» FHRAI

Following members from HRANI represented the Executive Committee of the FHRAI for the year 2021-22.

1. Sh. Surendra Kumar Jaiswal, President, HRANI
2. Sh. Amarvir Singh, Hony. Secretary, HRANI
3. Maharaj Kumar Lakshyaraj Singh Mewar, MC Member, HRANI
4. Sh. Vinod Gulati, MC Member, HRANI
5. Sh. Vineet Taing, MC Member, HRANI
6. Sh. Amit Jain, MC Member, HRANI

Sh. Nikhil Sharma, Regional Director - Eurasia Region, Wyndham Hotels & Resorts has been nominated as Corporate Member to the Executive Committee of FHRAI for the year 2021 -22 from Northern Region.

For & on behalf of the Managing Committee of
(Hotel and Restaurant Association of Northern India)


Surendra Kumar Jaiswal
President/Chairman
DIN: 01886871

Date: 3rd September, 2022
New Delhi

Annexure - I

**STATE WISE BREAK - UP OF HRANI MEMBERSHIP
As on 31st March 2022**

Star Category	Chandigarh	Delhi	Haryana	Himachal Pradesh	Jammu & Kashmir	Ladakh	Punjab	Rajasthan	Uttar Pradesh	Uttarakhand	GRAND TOTAL
Hotel 5 Star Delux	1	21	7			-	5	8	7	3	52
Hotel 5 Star	2	16	4	3	2	-	5	14	17	2	65
Hotel Grand Heritage	-	-				-		4	1		5
Hotel 4 Star	1	17	10	6	5	-	10	7	9	12	77
Hotel Heritage	-	-	-	2	1	-	2	25	2	5	37
Hotel 3 Star	5	16	30	14	8	-	18	25	34	21	171
Hotel 2 Star	1	21	3	2	2	1	8	12	15	10	75
Hotel 1 Star	-	3	-	4		-	1		5	2	15
Hotel Unclassified	2	98	17	44	13	1	22	92	96	61	446
Total (Hotels)	12	192	71	75	31	2	71	187	186	116	943
Restaurant	11	277	75	14	10	-	36	44	129	35	631
Associate	-	17	7	-	1	-	6	2	9	1	43
Grand Total	23	486	153	89	42	2	113	233	324	152	1617

Independent Auditor's Report

To the Members of M/s. Hotel and Restaurant Association of Northern India, New Delhi

1. Report on the Financial Statements

Opinion

We have audited the accompanying financial statements of M/s. Hotel and Restaurant Association of Northern India, New Delhi, which comprise the Balance Sheet as at 31st March, 2022, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013 ("Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2022, its profit, and its Cash Flows for the year ended on that date.

2. Basis for opinion

We conducted our audit of the financial statements in accordance with the Standards on Auditing (SAs), specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in *the Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules there under, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

3. Responsibility of Management for Financial Statements

The Company's management is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance, and cash flows of the Company in accordance with accounting principles generally accepted in India, including the accounting standards specified under section 133 of the Act, read with rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is also responsible for overseeing the Company's financial reporting process.

4. Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

5. Report on Other Legal and Regulatory Requirements

As required by the Companies (Auditor's Report) Order 2020, (the Order) issued by the Central Government of India in terms of section 143 of the Companies Act, 2013 is not applicable to the Company.

As required by section 143(3) of the Act, we report that:

- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
- b) In our opinion, proper books of account as required by the law have been kept by the Company so far as appears from our examination of those books.
- c) The Balance Sheet, the Statement of Profit and Loss and the Statement of Cash Flows dealt with by the report are in agreement with the books of account.

- d) In our opinion, the aforesaid financial statements comply with the Accounting Standard referred to in section 133 of the Act, read with rule 7 of Companies (Accounts) Rules, 2014.
- e) On the basis of written representations received from the Management Committee as on 31st March 2022 and taken on record by, none of the directors are disqualified as on 31st March 2022, from being appointed as a director in terms of section 164 (2) of the Act.
- f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in 'Annexure A'.
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company does not have any pending litigations which would materially impact its financial position.
 - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
 - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
 - iv.
 - a) The management has represented, to the best of its knowledge and belief, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
 - b) The management has represented, to the best of its knowledge and belief, no funds have been received by the Company from any person(s) or entity(ies), including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
 - c) Based on the audit procedures that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (i) and (ii) of Rule 11 (e), as provided under (a) and (b) above, contain any material misstatement.
- h) As per information and explanations given to us and on verification of records produced, the Company has not paid any managerial remuneration covered under the provisions of section 197 the Act.

For R K Khanna & Co.
Chartered Accountants
FRN 000033N

sd/-

Anil K. Khanna
Partner

M.No. 080434

UDIN:22080434AREUGT5609

Date : **3rd September, 2022**

Place: **New Delhi**

"Annexure A" to the Independent Auditor's report of even date on the Financial Statements as at and for the year ended 31st March 2022 of M/s. Hotel and Restaurant Association of Northern India.

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of M/s. Hotel and Restaurant Association of Northern India as of 31st March, 2022 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has generally an internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2022, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For R K Khanna & Co.
Chartered Accountants
FRN 000033N

sd/-

Anil K. Khanna
Partner

M.No. 080434

UDIN:22080434AREUGT5609

Date : **3rd September, 2022**

Place: **New Delhi**



Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Balance Sheet as at 31st March 2022

(All amounts are in INR hundred, unless otherwise specified)

Particulars	Notes	31 st March 2022	31 st March 2021
		Amount (₹)	Amount (₹)
I. LIABILITIES			
Members' funds			
Capital fund	3	3,40,150	3,31,726
Legal fund	4	1,23,558	1,13,447
Non-Current liabilities			
Long term provisions	5	7,101	-
Current liabilities			
Other current liabilities	6	12,706	12,754
		4,83,515	4,57,927
II. ASSETS			
Non-current assets			
Property, Plant and Equipment and Intangible assets	7		
- Property, Plant and Equipment		88,567	98,481
- Intangible assets		22	22
Other non-current assets	8	1,82,539	1,71,201
Current assets			
Trade receivables	9	68	75
Cash and cash equivalents	10	1,74,225	1,49,446
Short-term loans and advances	11	202	2
Others current assets	12	37,894	38,700
		4,83,515	4,57,927

Summary of Significant Accounting Policies 2

The accompanying notes form an integral part of the financial statements

For and on behalf of the Board

Sd/-
Surenra Kumar Jaiswal
President
DIN: 01886871

Sd/-
Amarvir Singh
Hony. Secretary
DIN: 03328032

Sd/-
Garish Oberoi
Treasurer
DIN: 01142920

As per our report attached
For R K Khanna & Co.
Chartered Accountants
FRN 000033N

Date : 3rd September, 2022
Place: New Delhi

Sd/-
Anil K. Khanna
Partner
M.No.080434

Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Profit and Loss for the year ended 31st March 2022

(All amounts are in INR hundred, unless otherwise specified)

Particulars	Notes	31 st March 2022 Amount (₹)	31 st March 2021 Amount (₹)
Income			
Revenue from operations	13	68,858	45,011
Other income	14	20,234	20,409
Total income		89,093	65,419
Expenses			
Employee benefits expense	15	45,790	43,482
Depreciation and amortization expense	7	9,915	11,174
Other expenses	16	23,742	18,291
Total expenses		79,447	72,946
Profit/(Loss) Before Tax for the year		9,646	(7,527)
Tax expense			
- Current tax		-	-
- Short/(excess) provision of earlier years		(1,222)	-
Profit/(Loss) after tax for the year		8,423	(7,527)

Summary of Significant Accounting Policies 2

The accompanying notes form an integral part of the financial statements

For and on behalf of the Board

Sd/-
Surendra Kumar Jaiswal
President
DIN: 01886871

Sd/-
Amarvir Singh
Hony. Secretary
DIN: 03328032

Sd/-
Garish Oberoi
Treasurer
DIN: 01142920

As per our report attached
For R K Khanna & Co.
Chartered Accountants
FRN 000033N

Date : 3rd September, 2022
Place: New Delhi

Sd/-
Anil K. Khanna
Partner
M.No.080434



Hotel and Restaurant Association of Northern India
CIN NO.:U55101DL1952NPL002161
Notes to the financial statements for the year ended 31st March 2022
(All amounts are in INR hundred, unless otherwise specified)

1. General Information

Hotel and Restaurant Association of Northern India acts as a link between the different segments of the tourism & hospitality industry for achieving common objectives. The Company is an Association registered under Section 8(6) of Companies Act 2013.

2. Summary of Significant Accounting Policies

2.1 Basis of preparation

The financial statements are prepared under the historical cost convention, on an accrual basis and comply with the Accounting Standards (AS) Specified under section 133 of the Companies Act, 2013, read with Rule 7 of Companies (Accounts) Rules, 2014. The preparation of financial statements requires the management to make the estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) as at the date of the financial statements and reported income and expenses. The management believes that the estimates used in the preparation of the financial statements are prudent and reasonable. Future results could differ from these estimates.

2.2 Property, Plant and Equipment

- a) Fixed assets are stated at acquisition cost net of accumulated depreciation and accumulated impairment losses, if any, except assets costing less than INR 5000 charged to expense, which could otherwise have been included as fixed asset in accordance with Accounting Standard 10 "Property, Plant and Equipment" because the amount is not material. Subsequent expenditures related to an item of fixed asset are added to its book value only if it increase the future benefits from the existing asset beyond its previously assessed standard of performance. Losses arising from the retirement of, and gains or losses arising from disposal of fixed assets which are carried at cost are recognized in the Statement of Profit and Loss.
- b) Depreciation on fixed assets, except as stated in (c) below, is provided from the date of asset is ready for commercial production on a pro-rata basis on the written value method over the estimated useful lives of the assets, as determined by the management, or at the useful lives prescribed under Schedule II to the Companies Act, 2013, whichever is lower, as follows:

Assets	Useful life
Office equipment	5 years
Computer	3 years
Furniture & fixture	10 years
Building(Other than Factory)	30 years
Vehicles	8 years

- c) In respect of revalued assets, depreciation is being provided on the revalued amounts over the remaining useful life of the assets at the WDV rates.

2.3 Intangible assets

Intangible assets are stated at acquisition cost, net of accumulated amortization and accumulated impairment losses, if any. Intangible assets are amortized on a written value over their estimated useful lives. The amortization period and the amortization methods are reviewed at least at each financial year end. If the expected useful life of the asset is significantly different from previous estimates, the amortization period is changed accordingly. Gains or losses arising from the retirement or disposal of an intangible asset are determined as the difference between the net disposal proceeds and the carrying amount of the asset and recognized as income or expense in the Statement of Profit and Loss. The useful life adopted for amortization is:

Assets	Useful life
Computer software	3 years

2.4 Revenue recognition

Sale of services: Revenue is recognised on accrual basis and on net of goods & service tax.

2.5 Other income

Interest: Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

Dividend: Dividend income is recognized when the right to receive dividend is established.

2.6 Legal expenses

Legal expenses have been set off against legal fund.

2.7 Provisions

Provisions are recognized when there is a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. Provisions are measured at the best estimate of the expenditure required to settle the present obligation at the Balance sheet date and are not discounted to its present value.

2.8. Cash Flow Statements

The Cash Flow Statement is prepared by the indirect method set out in Accounting Standard 3 on "Cash Flow Statements" and presents the cash flows by operating, investing and financing activities of the company. Deposits with banks that have durations up to three months, are included in the company's cash and cash equivalents in the cash flow statement.



Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Notes forming an Integral part of the Financial Statements for the year ended 31st March 2022

(All amounts are in INR hundred, unless otherwise specified)

Particulars	31 st March 2022	31 st March 2021
	Amount (₹)	Amount (₹)
3. Capital fund		
Opening balance	3,31,726	3,39,253
Add/(Less): Profit/(Loss) for the year	8,423	(7,527)
Closing balance	3,40,150	3,31,726
4. Legal fund		
Opening balance	1,13,447	1,14,052
Add: Addition during the year	10,775	7,005
Less: Used during the Year	(663)	(7,610)
Closing balance	1,23,558	1,13,447
5. Long term provisions		
Provision for employee benefits:		
- Gratuity	7,101	-
Total	7,101	-
6. Other current liabilities		
Duties & taxes payable	694	1,227
Audit fee payable	847	847
Security deposit	25	25
Salary & establishment payable	2,585	6,749
Expenses payable	5,178	2,232
Advance from members	3,377	1,674
Total	12,706	12,754

Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Notes forming an Integral part of the Financial Statements for the year ended 31st March 2022
(All amounts are in INR hundred, unless otherwise specified)

7. Property, Plant and Equipment and Intangible assets

Particulars	Gross Block					Depreciation			Net Block
	Balance as on 01.04.2021	Addition	Sub Total	Disposal	Balance as on 31.03.2022	Balance as on 1.04.2021	Dep. during the Year	Dep. on sale/adjustment	Balance as on 31.03.2022
	₹	₹	₹	₹	₹	₹	₹	₹	₹
Tangible assets									
Cell phone	2,736	-	2,736	-	2,736	2,381	163	-	2,544
Furniture and fixtures	8,207	-	8,207	-	8,207	6,935	329	-	7,264
Computers	8,596	-	8,596	-	8,596	8,134	22	-	8,156
Office equipments	4,585	-	4,585	-	4,585	4,240	64	-	4,305
Fax machine	920	-	920	-	920	874	-	-	874
Building 406/75-76	36,835	-	36,835	-	36,835	23,088	1,388	-	24,476
Building 401/75-76	1,64,455	-	1,64,455	-	1,64,455	82,731	7,782	-	90,513
Car	6,650	-	6,650	-	6,650	6,118	166	-	6,284
Total	2,32,982	-	2,32,982	-	2,32,982	1,34,501	9,915	-	1,44,415
Intangible assets									
Computer software	1,900	-	1,900	-	1,900	1,878	-	-	1,878
Total	1,900	-	1,900	-	1,900	1,878	-	-	1,878
Grand Total	2,34,882	-	2,34,882	-	2,34,882	1,36,379	9,915	-	1,46,294
									88,588

Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Notes forming an Integral part of the Financial Statements for the year ended 31st March 2021
(All amounts are in INR hundred, unless otherwise specified)

Particulars	Gross Block				Depreciation			Net Block	
	Balance as on 01.04.2020	Addition	Sub Total	Disposal	Balance as on 31.03.2021	Balance as on 1.04.2020	Dep. during the Year	Dep. on sale/adjustment	Balance as on March 31, 2021
	₹	₹	₹	₹	₹	₹	₹	₹	₹
Tangible assets									
Cell phone	2,314	458	2,772	36	2,736	2,175	206	-	2,381
Furniture and fixtures	8,207	-	8,207	-	8,207	6,490	444	-	6,935
Computers	8,557	40	8,596	-	8,596	8,111	23	-	8,134
Office equipments	4,568	17	4,585	-	4,585	4,134	107	-	4,240
Fax machine	920	-	920	-	920	874	-	-	874
Building 406/75-76	36,835	-	36,835	-	36,835	21,536	1,552	-	23,088
Building 401/75-76	1,64,455	-	1,64,455	-	1,64,455	74,131	8,601	-	82,731
Car	6,650	-	6,650	-	6,650	5,876	242	-	6,118
Total	2,32,504	514	2,33,019	36	2,32,982	1,23,327	11,174	-	1,34,501
Intangible assets									
Computer software	1,900	-	1,900	-	1,900	1,878	-	-	1,878
Total	1,900	-	1,900	-	1,900	1,878	-	-	1,878
Grand Total	2,34,404	514	2,34,919	36	2,34,882	1,25,205	11,174	-	1,36,379

Sd/-
Surendra Kumar Jaiswal
President
DIN: 01886871

Sd/-
Amarvir Singh
Hony. Secretary
DIN: 03328032

Sd/-
Garish Oberoi
Treasurer
DIN: 01142920

As per our report attached
For R K Khanna & Co.
Chartered Accountants
FRN 000033N

Sd/-
Anil K. Khanna
Partner
M.No.080434

Date: 3rd September, 2022
Place: New Delhi

Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Notes forming an Integral part of the Financial Statements for the year ended 31st March 2022
(All amounts are in INR hundred, unless otherwise specified)

Particulars	31 st March 2022	31 st March 2021
	Amount (₹)	Amount (₹)

8. Other non-current assets

Long-term deposits with Bank with original maturity period more than 12 months:

State Bank of India - FDR 476427	41,935	30,597
State Bank of India - FDR 120733	43,867	43,867
State Bank of India - FDR 006444	14,538	14,538
State Bank of India - FDR 904619	10,000	10,000
State Bank of India - FDR 002402	19,000	19,000
State Bank of India - FDR 74632	18,200	18,200
State Bank of India - FDR 023867	35,000	35,000
Total	1,82,539	1,71,201

9. Trade receivables

Unsecured, considered good

	68	75
Total	68	75

Hotel and Restaurant Association of Northern India

CIN NO.: U55101DL1952NPL002161

Notes forming an Integral part of the Financial Statements for the year ended 31st March 2022
(All amounts are in INR hundred, unless otherwise specified)

Trade Receivable Ageing Schedule as at 31st March 2022

Particulars	Not Due	Outstanding for following periods from due date of payment					Total
		Less than 6 months	6 months-1year	1-2 years	2-3 years	More than 3 years	
Undisputed trade receivables:							
- Considered good	-	-	68	-	-	-	68
- Considered doubtful	-	-	-	-	-	-	-
Disputed trade receivables:							
- Considered good	-	-	-	-	-	-	-
- Considered doubtful	-	-	-	-	-	-	-
Total	-	-	68	-	-	-	68

Trade Receivable Ageing Schedule as at 31st March 2021

Particulars	Not Due	Outstanding for following periods from due date of payment					Total
		Less than 6 months	6 months-1year	1-2 years	2-3 years	More than 3 years	
Undisputed trade receivables:							
- Considered good	-	-	75	-	-	-	75
- Considered doubtful	-	-	-	-	-	-	-
Disputed trade receivables:							
- Considered good	-	-	-	-	-	-	-
- Considered doubtful	-	-	-	-	-	-	-
Total	-	-	75	-	-	-	75

Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Notes forming an Integral part of the Financial Statements for the year ended 31st March 2022
(All amounts are in INR hundred, unless otherwise specified)

Particulars	31 st March 2022	31 st March 2021
	Amount (₹)	Amount (₹)
10. Cash and cash equivalents		
a) Cash and cash equivalents		
Balance with banks:		
State Bank of India - Current A/C	24,057	12,589
HDFC Bank - Savings A/C	476	466
Union Bank of India - Current A/C	8,520	1,269
Cash in hand	146	290
Total (a)	33,200	14,614
b) Others bank balances		
Deposits with maturity for more than three months but less than twelve months		
State Bank of India - FDR 621194	91,528	87,504
State Bank of India - FDR 503867	49,497	47,327
Total (b)	1,41,025	1,34,831
Total (a+b)	1,74,225	1,49,446
11. Short-term loans and advances		
Advance to employees	200	-
Advance recoverable	2	2
Total	202	2
12. Others current assets		
TDS recoverable	7,565	8,705
Balance with government authorities	203	311
Security deposit	327	327
Interest accrued on fixed deposits with banks	29,297	28,802
Prepaid expenses	501	555
Total	37,894	38,700



Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Notes forming an Integral part of the Financial Statements for the year ended 31st March 2022
(All amounts are in INR hundred, unless otherwise specified)

Particulars	31 st March 2022	31 st March 2021
	Amount (₹)	Amount (₹)
13. Revenue from operations		
Receipts from members:		
Subscription fees	63,416	40,816
Entrance fees	2,644	1,550
Listing fees	2,155	1,400
Fee for training programme	-	1,245
Revalidation fee	643	-
Total	68,858	45,011
14. Other income		
Interest on fixed deposit	20,025	19,923
Interest on saving bank account	14	14
Interest on income tax refund	164	201
Others	31	271
Total	20,234	20,409
15. Employee benefits expense		
Salaries and incentives	36,686	41,499
Medical allowance	2,004	1,983
Gratuity expense	7,101	-
Total	45,790	43,482

Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Notes forming an Integral part of the Financial Statements for the year ended 31st March 2022
(All amounts are in INR hundred, unless otherwise specified)

Particulars	31 st March 2022	31 st March 2021
	Amount (₹)	Amount (₹)
16. Other expenses		
Power & fuel	1,468	1,295
Rates & taxes	465	465
Legal & professional fees	1,607	1,623
Telephone & internet charges	479	506
Postage & telegram expenses	949	372
Conveyance expenses	3,978	3,613
Payment to auditor (Note-a)	847	847
Membership fee & subscription	411	411
Printing & stationery	1,145	855
Bank charges	13	35
General expenses	850	908
Newspaper, books & periodicals	37	26
Pantry expenses	518	423
General meeting expenses	841	1,109
Meeting expenses	1,631	414
HRANI discount cards	470	331
AMC charges	444	434
Software license charges	364	529
Rent (Photocopier)	289	250
Repair & maintenance	2,759	1,940
Vehicle running & maintenance	1,570	1,195
Insurance	170	179
Training programme	-	90
Conclave expenses	2,438	-
Loss on sale of fixed assets	-	36
Social media & promotion agency	-	404
Total	23,742	18,291

Note-a. Payment to auditor

Statutory audit fee	847	847
Total	847	847

17. Impact of COVID-19

The outbreak of Coronavirus (COVID-19) has severely impacted businesses globally including India. The Governments around the world, including the Government of India declared it as a pandemic and ordered temporary 'lockdowns' of all non-essential businesses nationwide, though essential services were allowed in the country to operate with restrictions and proper guidelines issued by the Central and State Governments. The 'lockdowns' imposed by the Government were relaxed in a phased manner to allow business activity to resume across the country.

Due to the Pandemic, the hospitality and travel & tourism industry were affected and the industry revenue, as a whole, faced decline. This decline in industry revenue migrated to HRANI as well during the previous financial year FY2020-21, when Covid-19 was at its peak.

Due to minimal impact of Covid-19 in the current financial year i.e. FY2021-22, the hospitality and travel & tourism industry witnessed gradual recovery. For HRANI, The subscription fee revenue increased during FY2021-22 as compared to previous financial year FY2020-21.

The management is continuing to monitor the economic conditions & would take necessary strategic action accordingly.

Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Notes forming an integral part of the Financial Statements for the year ended 31st March 2022
(All amounts are in INR hundred, unless otherwise specified)

18. Ratio Analysis

S. No	Ratio	Numerator	Denominator	March 31, 2022	March 31, 2021	% Change	Reason of Variance more than 25%.
(a)	Current Ratio	Current Assets	Current Liabilities	16.71:1	14.76:1	13.26%	"Variance due to: 1. Increase in current assets in the current financial year vs. last financial year"
(b)	Debt Equity Ratio	Debt = Current Liabilities + Non-Current Liabilities	Equity	-	-	-	-
(c)	Debt Service Coverage Ratio	Earnings for debt services	Interest & Lease Payments + Principal Repayments	-	-	-	-
(d)	Return on Equity Ratio	Profit after Tax	Average share holders equity fund (Note 1)	1.25%	(1.12%)	(211.76%)	"Variance due to: 1. Profit in the current financial year vs Loss in the previous financial year"
(e)	Inventory Turnover Ratio	Cost of Goods Sold	Average Inventory	-	-	-	-
(f)	Trade Receivable Turnover Ratio	Gross Credit Sales - Sales Return	Average Trade Receivables	-	-	-	-
(g)	Trade Payable Turnover Ratio	Net Credit Purchase	Average Trade Payables	-	-	-	-
(h)	Net Capital Turnover Ratio	Net Sales	Working Capital	34.48%	25.65%	34.43%	"Variance due to: 1. 53% Increase in Subscription fee revenue in the current financial year vs. the previous financial year 2. 10% Increase in working capital in the current financial year vs. the previous financial year"
(i)	Net Profit Ratio	Net Profit	Net Sales	12.23%	(16.72%)	(173.15%)	"Variance due to: 1. Profit in the current financial year vs Loss in the previous financial year"
(j)	Return on Capital Employed	Earnings before interest and taxes	Capital Employed	-	-	-	-
(k)	Return on Investment	Interest Income	Investment	6.19%	6.51%	(4.93%)	-

Note 1: Capital fund has been considered as 'Shareholders Equity Fund' for the purpose of calculating the Return on Equity ratio.

Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Notes forming an Integral part of the Financial Statements for the year ended 31st March 2022
(All amounts are in INR hundred, unless otherwise specified)

19. Dues to Micro, Small or Medium Enterprises:

The Company does not have any dues to suppliers registered under "Micro Small and Medium Enterprises Development Act, 2006".

20. Corresponding figures of previous year are regrouped/rearranged wherever necessary to confirm to the current year classification.

For and on behalf of the Board

Sd/-
Surendra Kumar Jaiswal
President
DIN: 01886871

Sd/-
Amarvir Singh
Hony. Secretary
DIN: 03328032

Sd/-
Garish Oberoi
Treasurer
DIN: 01142920

As per our report attached

Date : **3rd September, 2022**
Place: **New Delhi**

For R K Khanna & Co.
Chartered Accountants
FRN 000033N

Sd/-
Anil K. Khanna
Partner
M.No.080434

Hotel and Restaurant Association of Northern India

CIN NO.:U55101DL1952NPL002161

Cash flow statement for the year ended 31st March 2022 (All amounts are in INR hundred, unless otherwise specified)

Particulars	31 st March 2022	31 st March 2021
	Amount (₹)	Amount (₹)
<u>Cash flow from/(used in) operating activities</u>		
Profit Before Tax for the year	9,646	(7,527)
Adjustments for:		
Interest income	(20,204)	(20,138)
Depreciation and amortization expense	9,915	11,174
Loss/(Profit) on sale of fixed assets	-	36
Operating profit/(loss) before working capital adjustments	(643)	(16,455)
<u>Adjustments for working capital:</u>		
(Decrease)/Increase in long term provisions	7,101	-
(Decrease)/Increase in other current liabilities	(48)	4,901
Decrease/(Increase) in trade receivables	7	443
Decrease/(Increase) in other current assets	(6,726)	(11,923)
Cash generated from/(used in) operations	(310)	(23,034)
Add: Income tax refund received	2,052	3,273
Add: Interest on Income tax refund received	164	201
Less: Income tax paid	(2,134)	(1,514)
Net cash flow from/ (used in) operating activities (A)	(227)	(21,074)
<u>Cash flows from Investing activities</u>		
Purchase of tangible assets	-	(514)
Investment in fixed deposits of more than 12 months	(11,338)	(22,367)
Interest income	20,039	19,937
Net cash flow from/(used in) investing activities (B)	8,701	(2,945)
<u>Cash flows from/(used in) financing activities</u>		
Contribution to legal fund	10,775	7,005
Used from legal fund	(663)	(7,610)
Net cash flow from/(used in) financing activities (C)	10,112	(605)
Net increase/(decrease) in cash and cash equivalents (A+B+C)	18,586	(24,624)
Add: Cash and cash equivalents at the beginning of the year	14,614	39,238
Cash and cash equivalents at the end of the year	33,200	14,614

- Note**
1. The above cash Flow statement has been prepared under the "Indirect Method" set out in accounting Standard AS-3 on Cash Flow statement issued by the Institute of Chartered Accountants of India.
 2. Figure in bracket indicate cash outflow.
 3. Previous year number have been reclassified/regrouped to confirm with current year's presentation, wherever applicable.

For and on behalf of the Board

Sd/-
Surendra Kumar Jaiswal
President
DIN: 01886871

Sd/-
Amarvir Singh
Hony. Secretary
DIN: 03328032

Sd/-
Garish Oberoi
Treasurer
DIN: 01142920

As per our report attached
For R K Khanna & Co.
Chartered Accountants
FRN 000033N

Sd/-
Anil K. Khanna
Partner
M.No.080434

Date : 3rd September, 2022
Place: New Delhi

Managing Committee

OFFICE BEARERS

The following members were elected to the Managing Committee at the 67th Annual General Meeting held on August 30, 2018 at The Umrao, New Delhi. The tenure of said members will expire at the ensuing Annual General Meeting



Mr. Surendra Kumar Jaiswal
President
Managing Director, Deep Group of Hotels
12/47, Cantt. Road, Lucknow
DIN : 01886871



Mr. Amarvir Singh
Hony. Secretary
Partner, Hotel Natraj
Clock Tower, Katchery Road, Ludhiana
DIN : 03328032



Mr. Garish Oberoi
Treasurer
Partner, Hotel Oberoi Anand
46, Civil Lines, Bareilly
DIN : 01142920



Mr. Rakesh Roy
Vice President
Elchico Hotels & Restaurant (P.) Ltd., Director
Lucky Range, Civil Lines, Prayagraj
DIN : 00346291



Mr. Ravindra Nath Kukreja
Vice President
MD, The First Floor Restaurant
Sahyog Building, Nehru Place, New Delhi
DIN : 00857256
(Resigned)



Mr. Rattandeep Singh Anand
Hony. Jt. Secretary
Managing Director, Asia Group of Hotels
Hotel Asia Jammu Tawi, Jammu
DIN : 00631388



Mr. Ankit Gupta
Hony. Jt. Secretary
Managing Director, Hotel Himani's
LCR 469-470, Sector-35 C, Chandigarh
DIN : 01600912



Mr. Ajay Agarwal

MC Member
Partner, LMB Hotel
Johari Bazar, Jaipur
DIN : 01506629



Mr. Amarjeet Singh

Partner, Hotel Greens
Opposite Railway Station
G.T. Road, Ludhiana
DIN : 08263058



Mr. Amit Jain

Managing Director
Radisson Blu Kaushambi Delhi NCR
Sector 14, Kaushambi, Ghaziabad
DIN : 00229652



Mr. Arun Dang

Partner, Grand Hotel
137, Station Road, Agra Cantt., Agra
DIN : 01990915



Mr. Bharat Kumar Aggarwal

Managing Director
Mansingh Group of Hotels & Resorts Ltd
Radisson Blu, Kaushambi Ghaziabad
DIN : 00139094



Mr. Deepak Parihar

Managing Director
Kalinga Hotel
Near Railway Station, Jodhpur, Rajasthan
DIN : 00455460



Mr. Dipinder Gustav Benjamin

Director Franchise Operations-Eurasia
Wyndham Hotels & Resorts
Golf Course Road, Sector 56, Gurgaon
DIN : 08127076
(Resigned)



Mr. Luv Malhotra

Joint Managing Director, CHL Limited
Hotel The Suryaa, New Friends Colony
Community Centre, New Delhi
DIN : 00030477



**Maharaj Kumar
Lakshyaraj Singh Mewar**

Executive Director
Historic Resorts Hotels Pvt. Ltd.
The Palace, Udaipur
DIN : 00071906

Members

Managing Committee

Managing Committee

Members



Mr. Pawan Aggarwal
M.D, A.P. Residency Pvt. Ltd.
3, Police Line Road
Near Telephone Exchange, Ambala City
DIN : 00374039



Mr. Paramjit Singh
Proprietor
Hotel Plaza Bar & Restt.
Old Court Road, Jalandhar
DIN : 01368077



Mr. Pradeep Narayan Singh
Executive Partner
Hotel Pradeep
C 27/153, Jagatganj, Varanasi-221002
DIN : 07050577



Mr. Praveen Kumar Sharma
Chairman
Chevron Hotels & Resorts Pvt. Ltd.
Acharya Niketan, Pocket-I, New Delhi
DIN : 00620910



Mr. Rajindera Kumar
Working Director
Ambassador New Delhi
Sujan Singh park, New Delhi
DIN : 00053878
(Ceased)



Mr. Saeed Mustafa Shervani
Managing Director
Shervani Hospitalities Ltd.
11, Sunder Nagar, New Delhi
DIN : 00024390



Mr. Sanjay Sood
CEO
The Devico's Restaurant
05, The Mall, Shimla
DIN : 00449219



Mr. Sanjay Thakur
Proprietor
Hotel Marina
The Mall, Shimla
DIN : 01342452



Mr. Vidup Agrahari
Director
Hotel Kanha Shyam
Civil Lines, Prayagraj
DIN : 00118660



Mr. Vikas Malhotra

Managing Director
The Landmark Hotel
10, The Mall, Kanpur
DIN : 00427827



Mr. Vineet Taing

President
The Westin Sohna Resort & Spa
C/o- Vatika Hotels P. Ltd
Phase I, MG Road, Gurgaon
DIN : 06712954



Mr. Vinod Gulati

Managing Director, Gulati Restaurant
A Unit of Gulati Restaurant & Foods P. Ltd.
6, Pandara Road Market, New Delhi
DIN : 00239160



Mr. Nikhil Sharma

Regional Director Eurasia
Wyndham Hotels & Resorts
Sector 56, Gurgaon – 122001, Haryana
DIN : 05180315



Mr. Ashwini Goela

General Manager
Radisson Blu Plaza
Nh 8, Near Mahipalpur Extension
Block R, Mahipalpur Village
Mahipalpur, New Delhi
DIN : 08142386



Mr. Manan Chawla

Partner
GH Hospitality Service
30-A, Ground Floor, Hauz Khas
Village, New Delhi-110016
DIN : 02043034



Mr. Pranay Aneja

Managing Director
La Hotels & Retreats P. Ltd
Plot A-1 & A-2
Community Center, Road No - 42
Pitam Pura, New Delhi - 110034
DIN : 00809285

Members

Managing Committee

Guidelines for Membership of HRANI

If a new establishment desires to join the Association as a member, they are required to submit the application form for the desired category. The criterion drawn is reproduced below for members' convenience.

▶▶ Hotel Membership

- ▶ The Hotel must have minimum 10 rooms and hold a licence granted by the Competent Government Authority for hotel operations.
- ▶ The Hotel must be functioning hotel having a minimum of 10 lettable bedrooms out of which at least 25% of the bedrooms should have attached bathrooms and for the remaining rooms there should be one bathroom for every four rooms.

Note: The hotel under project stage shall be eligible for Associate Membership. The application for change in category from Associate to hotel category shall be submitted once it is operational provided it is supported by any two License from Municipal Corporation/ Nagar Nigam / Sarai Act or any concerned agency; Licenses from Excise & FSSAI; NOC from Police and Fire.

- ▶ A Restaurant within the hotel (which is HRANI member) can also apply for separate membership. Such restaurant members are also entitled to 2 HRANI discount cards.
- ▶ At least 25% of the bathrooms should have western style WCs.
- ▶ The ambiance, exterior and interior décor must be good.
- ▶ There should be separate clean & hygienic ladies and gentlemen's toilets attached to the public area.
- ▶ All rooms should be provided with fans excluding hill station.
- ▶ There should be a Reception Counter with telephone and a separate telephone for the use of residents and visitors.
- ▶ Barring hill stations, elsewhere the hotel must have its own kitchen and also a restaurant and have eating house licence where even outsiders can come and dine. At hill stations, if there is no restaurant, the hotel should have an eating-house license granted by a competent authority.
- ▶ There should be good quality crockery, cutlery, glassware and furniture.
- ▶ The hotel should provide laundry and dry cleaning services.
- ▶ There should be clean and good quality linen/blankets/towels etc.
- ▶ Staff should be in smart and clean uniforms.
- ▶ There should be provisions for adequate staff facilities like eating, toilets and clock rooms.
- ▶ There should be arrangements for hygienic washing

of utensils, crockery, cutlery and glassware. In case of manually operated washing system, there should be a three-tier system.

- ▶ Water for cooking, drinking and ice making should be of acceptable quality.
- ▶ There should be adequate parking space.

▶▶ Restaurant Membership

- ▶ Must be a functioning restaurant under operation.
- ▶ Must have minimum 25 seats.
- ▶ Must have all the relevant Municipal/Police or any other required licenses with current validity.
- ▶ The Restaurant must hold license granted by the competent Government/Local Authority to run as restaurant and must be open to general public.
- ▶ The ambiance, exterior and interior décor must be good.
- ▶ The Restaurant should be fully and effectively air-conditioned. The Regional Association, in its direction, may relax this condition in case of open-air restaurant and Restaurants in Hill Stations.
- ▶ There should be a clean and hygienic toilet, preferably, one for gents and one for ladies.
- ▶ There should be telephone facility.
- ▶ There should be good quality crockery, cutlery, glassware, silverware, tableware and linen.
- ▶ Arrangements for hygienic washing, drying and washing of utensils crockery, cutlery and glassware. In case of manually operated washing system, there should be a three tier system.
- ▶ There should be clean, hygienic, well equipped and well maintained kitchen and pantry with proper and adequate cold storage facilities. Cooking utensils should also be of good quality and well kept.
- ▶ There should be good quality furniture.
- ▶ Staff should be in smart and clean uniforms.
- ▶ There should be provisions for adequate staff facilities like eating, toilets and clock rooms.
- ▶ Water for cooking, drinking and ice making should be of acceptable quality.
- ▶ There should be proper parking space.

▶▶ Associate Membership

1. General (Travel Agent/Tour operator/Consultant etc.)

- ▶ Copy of Certificate of incorporation
- ▶ Profile of Company
- ▶ Copy of documents (Project level), if hotel is under construction.
- ▶ Hotel & Guest House with less than 10 rooms & BNB with dining Facility are eligible for associate membership.
- ▶ Restaurant with less than 25 cover; Food Business Operators viz multiple food joints / chains: kiosks; fast food; Confectioners etc are eligible for associate membership

2. Associations

- ▶ Copy of Certificate of incorporation along with trust deed/ Byelaws / supporting documents)
- ▶ Minutes of Last AGM
- ▶ Copy of Annual Report
- ▶ List of Executive Members
- ▶ List of Members

3. Institutes

- ▶ Copy of Certificate of Incorporation established and administered by trust / Society / Section 25 Company / Central /State Govt).
- ▶ List of Faculty
- ▶ Copy of Affiliation papers
- ▶ List of Trustees/board members Other Matters

4. Hotel Less than 10 Rooms

- ▶ The Hotel must be functioning and hold a license granted by the Competent Government Authority to run as hotel.
- ▶ Note: If your hotel has not yet started operating, you will be eligible for Associate Membership under General till such time your hotel/restaurant starts operating. When eligible, you may write for change of category, viz. Hotel or Restaurant supported by Licenses from Municipal Corporation/Police etc.
- ▶ The ambiance, exterior and interior décor must be good.
- ▶ There should be separate clean & hygienic ladies and gentlemen's toilets attached to the public area.
- ▶ Hotel must have a Restaurant/ Dining area/ Cafe for inhouse guest.
- ▶ There should be good quality crockery, cutlery, glassware and furniture

5. Restaurant Less than 25 Seats

- ▶ Must be a functioning restaurant under operation.
- ▶ Must have all the relevant Municipal/Police or any other required licenses with current validity.
- ▶ The Restaurant must hold license granted by the Competent Government/Local Authority to run as restaurant and must be open to general public.
- ▶ The ambiance, exterior and interior décor must be good.
- ▶ The Restaurant should be fully and effectively air-conditioned. The Regional Association, in its direction, may relax this condition in case of open-air restaurant and Restaurants in Hill Stations.
- ▶ There should be a clean and hygienic toilet, preferably, one for gents and one for ladies.
- ▶ There should be telephone facilities.
- ▶ There should be good quality crockery, cutlery, glassware, silverware, tableware and linen.
- ▶ Arrangements for hygienic washing, drying and washing of utensils crockery, cutlery and glassware. In case of manually operated washing system, there should be a three tier system.
- ▶ There should be clean, hygienic, well equipped and well maintained kitchen and pantry with proper and adequate cold storage facilities. Cooking utensils should also be of good quality and well kept.
- ▶ There should be good quality furniture.
- ▶ Staff should be in smart and clean uniforms.
- ▶ There should be provisions for adequate staff facilities like eating, toilets and clock rooms.
- ▶ Water for cooking, drinking and ice making should be of acceptable quality.
- ▶ There should be proper parking space.

▶▶ As approved in Managing Committee meeting held on July 14, 2018 Park Plaza Ludhiana Discount Card Guidelines has been updated

HRANI Discount Rules are aligned with guidelines of FHRAI Privilege Card

1. HRANI discount will be 30%.
2. 15% discount on Alcoholic beverage.

Attendance at the Managing Committee Meetings

	Dec 22, 2021 Virtual	March 26, 2022 J&K	July 12, 2022 Ghaziabad	Sep 3, 2022 Virtual	Total
Uttar Pradesh					
Mr. Surendra Kumar Jaiswal	Y	Y	Y	Y	4
Mr. Garish Oberoi	Y	Y	Y	Y	4
Mr. Rakesh Roy	Y	-	Y	-	2
Mr. Arun Dang	Y	Y	Y	Y	4
Mr. Pradeep Narayan Singh	-	Y	-	Y	2
Mr. Vikas Malhotra	-	-	-	-	0
Mr. Vidup Agrahari	-	Y	Y	-	2
Mr. Amit Jain	-	Y	Y	-	2
Delhi					
Mr. Luv Malhotra	Y	-	Y	-	2
Mr. Vinod Gulati	Y	Y	Y	Y	4
Mr. Vijay Wanchoo	-	-	RESIGNED	-	0
Mr. Pranay Aneja	-	-	Y	Y	2
Mr. Ashwani Kumar Goela	-	-	Y	Y	2
Mr. Manan Chawla	Y	-	-	Y	2
Haryana					
Mr. Pawan Aggarwal	Y	Y	-	-	2
Mr. Vineet Taing	Y	-	Y	Y	3
Himachal Pradesh					
Mr. Sanjay Sood	-	-	-	-	0
Mr. Sanjay Thakur	-	-	-	-	0
Jammu & Kashmir					
Mr. Rattan Deep Singh Anand	Y	Y	-	Y	3
Chandigarh					
Mr. Ankit Gupta	Y	Y	Y	Y	4
Punjab					
Mr. Amarvir Singh	Y	Y	Y	Y	4
Mr. Paramjit Singh	Y	-	Y	Y	3
Mr. Amarjeet Singh	Y	-	Y	Y	3
Rajasthan					
Mr. Bharat Kumar Aggarwal	-	-	Y	Y	2
Mr. Ajay Agarwal	Y	-	-	Y	2
Mr. Deepak Parihar	Y	-	-	Y	2
Maharaj Kumar Lakshyaraj Singh ji Mewar	Y	-	-	Y	2
Uttarakhand					
Mr. Praveen Kumar Sharma	-	-	-	Y	1
Mr. Saeed Mustafa Shervani	Y	-	Y	Y	3
Corporate Member					
Mr. Nikhil Sharma	-	Y	Y	Y	3

(L-R) Sh. Rakesh Wazir, President HRAK & FHRICJR; Thakur Sh. Ranjan Parkash, Principal Secretary Industries and Commerce, J&K; Ms. Anoo Malhotra, Director, Department of Industries & Commerce, J&K; Sh. Rattandeep Singh Anand, Hony. Joint Secretary, HRANI; Sh. Garish Oberoi, Treasurer, HRANI and Former President FHRAI and HRANI and Sh. Surendra Kumar Jaiswal, President, HRANI and Vice President, FHRAI



HRANI Hosts Sixth Conclave in Katra



The 6th Conclave of HRANI, held at The White Hotel Katra, Jammu was a great success that saw overwhelming participation from the hospitality and tourism professionals of J&K and members of HRANI. At the conclave, Thakur Sh. Ranjan Parkash, Principal Secretary Industries and Commerce, J&K who was also the Chief Guest on the occasion said, "We had set a target of INR 50,000 crores investments in J&K till 2023-24 but we will achieve this target in 2021-22 itself and it is more than three times the investment J&K got in last 70 years."

The event was graced by Ms. Anoo Malhotra, Director, Department of Industries & Commerce, J&K; Ms. Babila Rakwal, Deputy Commissioner, Reasi; Sh. Syed F. Ahmed, MD, J&K Tourism Development Corporation; Sh. Sanjeev Gupta, Deputy Commissioner, Food Safety Division, Jammu; Sh. Naresh Kumar, Deputy Director, Tourism Publicity and Adventure; Sh. Angrez Singh, SDM Katra; Assistant Commissioner Food Safety and Ms. Ambika Bali, Assistant Director Tourism.





Present on the occasion, Sh. Surendra Kumar Jaiswal, President, HRANI and Vice President, FHRAI, shared, "It is for the first time that HRANI's conclave is taking place in Katra and every effort is being made to move unitedly in coordination with the local hotel fraternity in addressing all issues concerning the tourism industry and hoteliers. We are making every effort in identifying the problems that in particular needs to get resolved at the Centre level as well as in J&K state level. The hospitality industry has gone through an extremely challenging time in the last two years and we need to come together to help the small and medium hoteliers to get back to their feet. On that note, I am glad to share that the next convention of FHRAI has been planned at Srinagar."

At the conclave, other dignitaries from the industry included Sh. Garish Oberoi, Treasurer, HRANI and Former President FHRAI and HRANI; Sh. Rakesh Wazir, President HRAK & FHRICJR; Sh. Nikhil Sharma, Member, Managing Committee, HRANI and Regional Director (Head South Asia), Wyndham (Ramada); Sh. Amarvir Singh, Hony. Secretary, HRANI; Sh. Rattandeep Singh Anand, Hony. Joint Secretary; Sh. Ankit Gupta, Hony. Joint Secretary; Ms. Renu Thapilyal, Secretary General

along with Senior Members from the HRANI Managing Committee – Sh. Arun Dang, Sh. Pradeep Narayan Singh, Sh. Vidup Agrahari, Sh. Pawan Aggarwal and Sh. Vinod Gulati including Sh. Jugal Kishore Sharma, Former Tourism Minister, J&K; Sh. Virender Kesar, President, Katra Chamber of Commerce; Sh. Kushal Magotra, President, Hotel & Restaurant Association Patnitop and Sh. Vivek Sharma, Vice President, HRAK along with few others.

The conclave also featured session on Hygiene Rating by FSSAI. The conclave provided a great networking opportunity for the hospitality and tourism people in J&K and many brainstorming talks were held to dwell upon means and ways to boost hospitality business in the region.

To encourage industry professionals and recognise their excellence, an award ceremony was also held during the same. The awards comprised of Institutional Awards, Individual Awards and Special Awards. The winners of the same under various categories included Radisson Blu as best luxury hotel - Jammu while Best Leisure Hotel-Katra award was bagged by The White Hotel and the award of Hospitality Leader of Katra was given to Sh. Rakesh Wazir, President, HRAK/ FHRICJR.





Hotel and Restaurant Association of Northern India

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Nehru Place, New Delhi - 110 019

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